Half-year Financial Report as at June 30, 2024

# H1/2024

**MOVING YOUR WORLD** 



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## Half-year management report

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FUCHS at a glance

## **FUCHS** at a glance

#### **FUCHS Group**

|   |         |         | Change |
|---|---------|---------|--------|
| Amounts in € million                    | H1 2024 | H1 2023 | in %   |
| Sales revenues 1                        | 1,764   | 1,822   | -3     |
| Europe, Middle East, Africa (EMEA)      | 1,027   | 1,067   | -4     |
| Asia-Pacific                            | 485     | 491     | -1     |
| North and South America                 | 341     | 352     | -3     |
| Consolidation                           | -89     | -88     | _      |
| Earnings before interest and tax (EBIT) | 218     | 200     | 9      |
| Earnings after tax                      | 155     | 141     | 10     |
| Investments                             | 21      | 31      | -32    |
| Free cash flow before acquisitions      | 69      | 164     | -58    |
| Earnings per share (in €)               |         |         |        |
| Ordinary share                          | 1.17    | 1.03    | 14     |
| Preference share                        | 1.18    | 1.04    | 13     |
| Employees as at June 30                 | 6,427   | 6,167   | 4      |

<sup>&</sup>lt;sup>1</sup> By company location.

- Sales revenues of €1,764 million (1,822) 3 % below previous year due to price and currency effects
- Earnings (EBIT) improve by 9% or €18 million to €218 million (200)
- Full-year outlook 2024 confirmed

"In the first six months of the current year, FUCHS achieved an EBIT of €218 million. Compared to the previous year, we improved our earnings by 9%. All three world regions contributed to this positive development with earnings increases. In the region Asia-Pacific, the recovery of our business in China continued. The North and South America region impressed with strong EBIT growth of over 20%, and the EMEA region (Europe, Middle East, Africa) benefited from earnings growth in all sub-regions. Sales revenues were 3% below the previous year at €1,764 million due to currency and price effects.

We have a positive outlook for the second half of the year and are particularly pleased that the acquisition of the LUBCON Group means that new colleagues will support our team in the area of specialty lubricants. We confirm our outlook and expect EBIT of around €430 million for the full year."

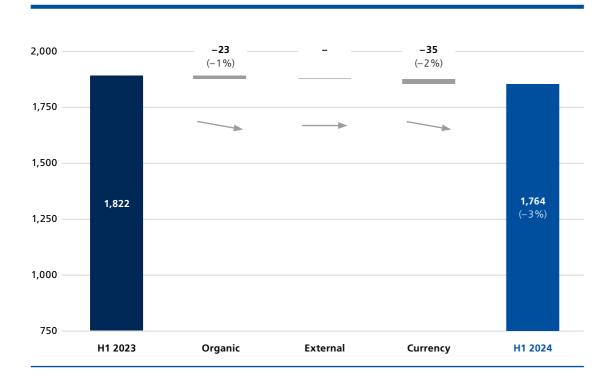
Stefan Fuchs, Chairman of the Executive Board FUCHS SE

1.1 Development of sales revenues in the Group

# 1 Half-year management report

## 1.1 Development of sales revenues in the Group

## Development of sales revenues in the Group $(in \in million)$

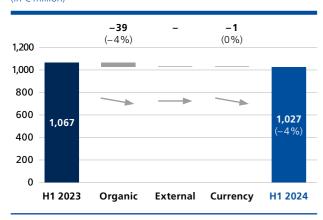


**Group** sales revenues of €1,764 million (1,822) down 3% on the previous year due to price and currency effects

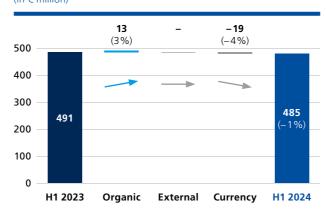
- Price-related decline in organic sales revenues with good business development
- Negative currency effects, primarily from the region Asia-Pacific as well as South America, total €35 million

## 1.2 Development of sales revenues by regions/segments

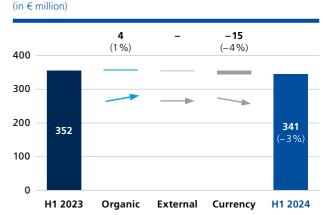
**Europe, Middle East, Africa (EMEA)** (in € million)



Asia-Pacific (in € million)



North and South America



**EMEA** records primarily price-related decline in sales revenues of €40 million or 4% to €1,027 million

- Price adjustments at almost all companies result in an organic decline in sales revenues of 4%
- Negative currency effects from South Africa and Eastern Europe partially offset by positive effects from the Great Britain

Organic growth in the **Asia-Pacific** region; sales revenues of €485 million (491) nevertheless slightly below previous year due to currency effects

- Organic growth of 3% due to positive business and price development
- Positive business development in China continues; additionally, India and Australia also show pleasing growth compared to the previous year
- Weakness of all currencies in the region impacts sales revenues by €19 million

North and South America region with sales revenues of €341 million (352) down 3% or €11 million on the previous year due to high negative exchange rate effects

- Price adjustments drive organic growth in sales revenues in North America with business development remains moderate
- South America below previous year, mainly due to difficult macroeconomic situation
- High negative currency effects, primarily from Argentina

## 1.3 Group results of operations

#### Income Statement

|  |         |         | Chang    | je            |
|--|---------|---------|----------|---------------|
| in € million   | H1 2024 | H1 2023 | absolute | relative in % |
| Sales revenues   | 1,764   | 1,822   | -58      | -3            |
| Cost of sales  | -1,157  | -1,248  | 91       | -7            |
| Gross profit   | 607     | 574     | 33       | 6             |
| Selling and distribution expenses                        | -252    | -243    | -9       | 4             |
| Administrative expenses                                  | -100    | -93     | -7       | 8             |
| Research and development expenses                        | -38     | -38     | 0        | 0             |
| Other operating income and expenses                      | -2      | -4      | 2        | -50           |
| EBIT before income from companies consolidated at equity | 215     | 196     | 19       | 10            |
| Income from companies consolidated at equity             | 3       | 4       | -1       | -25           |
| Earnings before interest and tax (EBIT)                  | 218     | 200     | 18       | 9             |
| Financial result   | -2      | -6      | 4        | -67           |
| Earnings before tax (EBT)                                | 216     | 194     | 22       | 11            |
| Income taxes   | -61     | -53     | -8       | 15            |
| Earnings after tax                                       | 155     | 141     | 14       | 10            |
| Thereof  |         |         |          |               |
| Non-controlling interests                                | 0       | 0       | 0        | 0             |
| Profit attributable to shareholders of FUCHS SE          | 155     | 141     | 14       | 10            |
| Earnings per share in €¹                                 |         |         |          |               |
| Ordinary share   | 1.17    | 1.03    | 0.14     | 14            |
| Preference share   | 1.18    | 1.04    | 0.14     | 13            |

- Sales revenues 3% or €58 million below previous year due to price and currency effects
- Gross profit up €33 million or 6% on previous year thanks to lower cost of materials
- Sequential improvement in gross margin continues; margin of 35.1% in the second quarter above first quarter (33.8%); cumulative margin of 34.4% in the first half of the year well above previous year's figure of 31.5%
- Other functional costs increase by 4% or €14 million; lower freight and energy costs only partially offset increase in personnel costs in particular and higher costs for digitization
- At-equity income reduced by €1 million to €3 million (4)
- EBIT improves by €18 million or 9% to €218 million compared to the first six months of the previous year (200); EBIT margin increases from 11.0% to 12.4%
- Reduced financing requirements compared to the first half of the prior year improves financial result by €4 million and reduces expenses to €2 million
- Earnings after tax of €155 million up €14 million or 10% on the same period of the previous year (141)
- Earnings per ordinary share and per preference share each improved by €0.14 to €1.17 or €1.18, respectively

<sup>&</sup>lt;sup>1</sup> Basic and diluted in both cases.

## 1.4 Results of operations of the regions/segments

| in € million   | EMEA  | Asia-Pacific | North and<br>South America | Holding/<br>consolidation | FUCHS Group |
|--|-------|--------------|----------------------------|---------------------------|-------------|
| H1 2024  |       |              |                            |                           |             |
| Sales revenues by company location                       | 1,027 | 485          | 341                        | -89                       | 1,764       |
| EBIT before income from companies consolidated at equity | 109   | 55           | 47                         | 4                         | 215         |
| in % of sales  | 10.6% | 11.3%        | 13.8%                      |                           | 12.2%       |
| Income from companies consolidated at equity             | 3     | _            |                            |                           | 3           |
| Segment earnings (EBIT)                                  | 112   | 55           | 47                         | 4                         | 218         |
| Investments  | 12    | 4            | 5                          | 0                         | 21          |
| Number of employees as at June 30 <sup>1</sup>           | 4,022 | 1,089        | 1,162                      | 154                       | 6,427       |
| H1 2023  |       |              |                            |                           |             |
| Sales revenues by company location                       | 1,067 | 491          | 352                        | -88                       | 1,822       |
| EBIT before income from companies consolidated at equity | 95    | 52           | 39                         | 10                        | 196         |
| in % of sales  | 8.9%  | 10.6%        | 11.1%                      | _                         | 10.8%       |
| Income from companies consolidated at equity             | 4     | _            | -                          | -                         | 4           |
| Segment earnings (EBIT)                                  | 99    | 52           | 39                         | 10                        | 200         |
| Investments  | 10    | 9            | 11                         | 1                         | 31          |
| Number of employees as at June 30 <sup>1</sup>           | 3,881 | 1,030        | 1,106                      | 150                       | 6,167       |
|  |       |              |                            |                           |             |

<sup>&</sup>lt;sup>1</sup> Including trainees.

**EMEA (Europe, Middle East, Africa)** with continued strong earnings growth; EBIT improved in the first half of the year by 13 % or €13 million to €112 million (99)

- Large majority of companies with improved earnings;
   largest contributions from Poland and Germany
- At-equity result of €3 million reduced by €1 million compared to the previous year
- Only minor currency effects due to compensation effects within the region

**Asia-Pacific** improves EBIT by €3 million or 6% to €55 million (52) due to very good development in China despite negative currency effects

- China continues to grow and reports significant increases in earnings
- Earnings in Southeast Asia and Australia below prior year
- Negative currency effects from all countries of the region

**North and South America** with strong EBIT growth of more than 20% or €8 million to €47 million (39)

- Significant improvement in earnings primarily due to the North American specialty business; Mexico also reports high increases
- Noticeable headwind from currency effects; negative effects from Argentina in particular

## 1.5 Employees

 Global workforce increases by 260 to 6,427 (6,167) employees, compared to June 30, 2023, an increase of 155 employees compared to December 31, 2023; this partly results from an integration of previously outsorced activities in logistics and services

### 1.6 Net assets

- Total assets increase slightly by €67 million or 3% to €2,490 million compared to December 31, 2023
- Reduction in other intangible assets as a result of the scheduled write-down of customer lists
- Property, plant and equipment at the level of December 31, 2023
- Inventories increase by €37 million or 7% to €561 million; inventory turnover increases by four days to 89 days compared to the fourth quarter of 2023
- Growth of trade receivables by €73 million or 15% compared to the end of 2023 primarily due to the reporting date

- Share buyback and dividend payment reduce cash and cash equivalents by €43 million to €132 million (175) and increase current financial liabilities by €108 million to €143 million (35)
- Total equity ratio down by 3 percentage points due to the dividend payout and the reference date, but at 71 % (74) still at a very high level
- Trade payables increase by 11% or €28 million

|                              | June 30, 20  | June 30, 2024 |              | December 31, 2023 |          | Change |  |
|------------------------------|--------------|---------------|--------------|-------------------|----------|--------|--|
|                              | in € million | in %          | in € million | in %              | absolute | in %   |  |
| Assets                       |              |               |              |                   |          |        |  |
| Non-current assets           | 1,179        | 47            | 1,180        | 49                | -1       | 0      |  |
| Current assets               | 1,311        | 53            | 1,243        | 51                | 68       | 6      |  |
| Total assets                 | 2,490        | 100           | 2,423        | 100               | 67       | 3      |  |
| Equity and liabilities       |              |               |              |                   |          |        |  |
| Total equity                 | 1,762        | 71            | 1,804        | 74                | -42      | -2     |  |
| Non-current liabilities      | 97           | 4             | 94           | 4                 | 3        | 3      |  |
| Current liabilities          | 631          | 25            | 525          | 22                | 106      | 20     |  |
| Total equity and liabilities | 2,490        | 100           | 2,423        | 100               | 67       | 3      |  |

1.7 Financial position

## 1.7 Financial position

#### **Cash flow**

| in € million                                 | H1 2024 | H1 2023 |
|--|---------|---------|
| Earnings after tax                           | 155     | 141     |
| Depreciation and amortization and impairment | 47      | 51      |
| Change of NOWC                               | -86     | -2      |
| Other changes                                | -19     | 12      |
| Investments in non-current assets            | -28     | -38     |
| Free cash flow before acquisitions           | 69      | 164     |
| Acquisitions                                 | -1      | -4      |
| Free cash flow                               | 68      | 160     |

 Build-up in net operating working capital (NOWC) as at the reporting date; previous year benefited from reduction in safety stocks due to stabilized supply chains

#### 1.8 Opportunities and risks

1.9 Outlook

## **Opportunities and risks**

FUCHS provided a detailed report on the opportunities and risks resulting from its international business operations on pages 60 to 72 of the 2023 Annual Report. The statements made there still apply.

## 1.9 Outlook

In its latest outlook from July, the International Monetary Fund (IMF) confirms its April forecast and continues to anticipate a global economic growth rate of 3.2 % for the current year. For Germany, expectations remain at the low level of 0.2%

FUCHS continues to operate in a challenging environment. Uncertainties regarding economic developments in general and the development of raw material prices in particular persist.

However, we are confident about the second half of the year and confirm our existing forecast for the full year 2024:

Sales: around €3.6 billion FBIT: around €430 million

• FVA: around €240 million

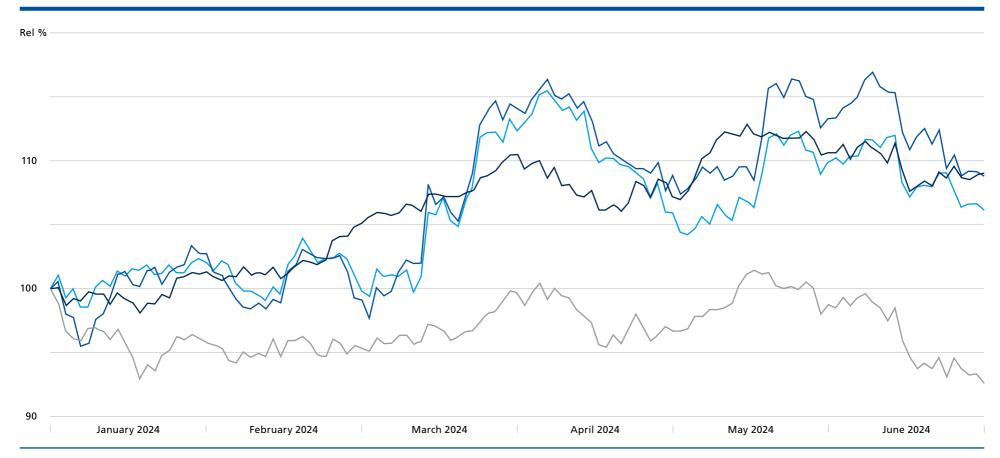
• Free cash flow before acquisitions: around €250 million

Our global positioning and solid financial base remain robust, and FUCHS continues to focus on profitable growth and the implementation of FUCHS2025.

1.10 Share price development of FUCHS shares

## 1.10 Share price development of FUCHS shares

**Performance\* of ordinary and preference shares in comparison with DAX and MDAX** (January 1 – June 30, 2024)



<sup>■</sup> Preference share ■ Ordinary share ■ DAX ■ MDAX

<sup>\*</sup> Price trend including dividends. Source: Bloomberg

# **2** Half-year financial statements

## 2.1 Consolidated financial statements

#### **Income statement**

|  |         |         | Chang    | ge            |
|--|---------|---------|----------|---------------|
| in € million   | H1 2024 | H1 2023 | absolute | relative in % |
| Sales revenues   | 1,764   | 1,822   | -58      | -3            |
| Cost of sales  | -1,157  | -1,248  | 91       | -7            |
| Gross profit   | 607     | 574     | 33       | 6             |
| Selling and distribution expenses                        | -252    | -243    | -9       | 4             |
| Administrative expenses                                  | -100    | -93     | -7       | 8             |
| Research and development expenses                        | -38     | -38     | 0        | 0             |
| Other operating income and expenses                      | -2      | -4      | 2        | -50           |
| EBIT before income from companies consolidated at equity | 215     | 196     | 19       | 10            |
| Income from companies consolidated at equity             | 3       | 4       | -1       | -25           |
| Earnings before interest and tax (EBIT)                  | 218     | 200     | 18       | 9             |
| Financial result   | -2      | -6      | 4        | -67           |
| Earnings before tax (EBT)                                | 216     | 194     | 22       | 11            |
| Income taxes   | -61     | -53     | -8       | 15            |
| Earnings after tax                                       | 155     | 141     | 14       | 10            |
| Thereof  |         |         |          |               |
| Non-controlling interests                                | 0       | 0       | 0        | 0             |
| Profit attributable to shareholders of FUCHS SE          | 155     | 141     | 14       | 10            |
| Earnings per share in €¹                                 |         |         |          |               |
| Ordinary share   | 1.17    | 1.03    | 0.14     | 14            |
| Preference share   | 1.18    | 1.04    | 0.14     | 13            |

<sup>&</sup>lt;sup>1</sup> Basic and diluted in both cases.

2 Half-year financial statements

## **Statement of comprehensive income**

| in € million  | H1 2024 | H1 2023 |
|---|---------|---------|
| Earnings after tax  | 155     | 141     |
| Other comprehensive income  |         |         |
| Amounts of other comprehensive income that may be reclassified to profit or loss in future periods      |         |         |
| Change in foreign currency translation adjustments  |         |         |
| of foreign subsidiaries   | 17      | -40     |
| Shares in companies consolidated at equity  | 0       | 0       |
| Amounts of other comprehensive income that will not be reclassified to profit or loss in future periods |         |         |
| Remeasurements of defined benefit pension commitments and similar obligations                           | 0       | 0       |
| Deferred taxes on these amounts   | 0       | 0       |
| Total other comprehensive income  | 17      | -40     |
| Total income and expenses for the period  | 172     | 101     |
| Thereof   |         |         |
| Non-controlling interests   | 0       | 0       |
| Profit attributable to shareholders of FUCHS SE   | 172     | 101     |

2 Half-year financial statements

## **Balance sheet**

|  |               |              | Change   |               |
|--|---------------|--------------|----------|---------------|
| in € million                               | June 30, 2024 | Dec 31, 2023 | absolute | relative in % |
| Assets                                     |               |              |          |               |
| Goodwill                                   | 253           | 249          | 4        | 2             |
| Other intangible assets                    | 65            | 72           | -7       | -10           |
| Property, plant and equipment              | 748           | 751          | -3       | 0             |
| Shares in companies consolidated at equity | 58            | 55           | 3        | 5             |
| Other financial assets                     | 7             | 7            | 0        | 0             |
| Deferred tax assets                        | 39            | 38           | 1        | 3             |
| Other receivables and other assets         | 9             | 8            | 1        | 13            |
| Non-current assets                         | 1,179         | 1,180        | -1       | 0             |
| Inventories                                | 561           | 524          | 37       | 7             |
| Trade receivables                          | 573           | 500          | 73       | 15            |
| Tax receivables                            | 6             | 7            | -1       | -14           |
| Other receivables and other assets         | 38            | 36           | 2        | 6             |
| Cash and cash equivalents                  | 132           | 175          | -43      | -25           |
| Assets held for sale                       | 1             | 1            | 0        | 0             |
| Current assets                             | 1,311         | 1,243        | 68       | 5             |
| Total assets                               | 2,490         | 2,423        | 67       | 3             |

2 Half-year financial statements

|                                    |               |              | Change   |               |
|------------------------------------|---------------|--------------|----------|---------------|
| in € million                       | June 30, 2024 | Dec 31, 2023 | absolute | relative in % |
| Equity and liabilities             |               |              |          |               |
| Subscribed capital                 | 139           | 139          | 0        | 0             |
| Group reserves                     | 1,465         | 1,379        | 86       | 6             |
| Group profits                      | 155           | 282          | -127     | -45           |
| Equity of shareholders of FUCHS SE | 1,759         | 1,800        | -41      | -2            |
| Non-controlling interests          | 3             | 4            | -1       | -25           |
| Total equity                       | 1,762         | 1,804        | -42      | -2            |
| Pension provisions                 | 10            | 10           | 0        | 0             |
| Other provisions                   | 8             | 8            | 0        | 0             |
| Deferred tax liabilities           | 47            | 46           | 1        | 2             |
| Financial liabilities              | 31            | 28           | 3        | 11            |
| Other liabilities                  | 1             | 2            | -1       | -50           |
| Non-current liabilities            | 97            | 94           | 3        | 3             |
| Trade payables                     | 288           | 260          | 28       | 11            |
| Other provisions                   | 17            | 17           | 0        | 0             |
| Tax liabilities                    | 34            | 32           | 2        | 6             |
| Financial liabilities              | 143           | 35           | 108      | >100          |
| Other liabilities                  | 149           | 181          | -32      | -18           |
| Current liabilities                | 631           | 525          | 106      | 20            |
| Total equity and liabilities       | 2,490         | 2,423        | 67       | 3             |

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#### 2.1 Consolidated financial statements

2 Half-year financial statements

## **Statement of cash flows**

| in € million  | H1 2024 | H1 2023 |
|---|---------|---------|
| Earnings after tax  | 155     | 14      |
| Depreciation, amortization and impairment of non-current assets                   | 47      | 5       |
| Change in non-current provisions and in other non-current assets (covering funds) | 0       |         |
| Change in deferred taxes  | 0       |         |
| Non-cash income from shares in companies consolidated at equity                   | -3      | -4      |
| Dividends received from companies consolidated at equity                          | 0       | (       |
| Gross cash flow   | 199     | 180     |
| Gross cash flow   | 199     | 186     |
| Change in inventories   | -32     | 22      |
| Change in trade receivables   | -70     | -62     |
| Change in trade payables and remaining other liabilities <sup>1</sup>             | 16      | 38      |
| Change in other assets and other liabilities (excluding financial liabilities)    | -16     | 17      |
| Net gain/loss on disposal of non-current assets                                   | 0       | -3      |
| Cash flow from operating activities   | 97      | 198     |
| Investments in non-current assets   | -28     | -38     |
| Proceeds from the disposal of non-current assets                                  | 0       |         |
| Cash paid for acquisitions  | -1      | -4      |
| Cash acquired through acquisitions  | 0       | (       |
| Cash flow from investing activities   | -29     | -38     |
| Free cash flow before acquisitions <sup>2</sup>                                   | 69      | 164     |
| Free cash flow  | 68      | 160     |
| Dividends paid for previous year  | -147    | - 144   |
| Purchase of own shares  | -67     | -57     |
| Changes in financial liabilities  | 102     | 57      |
| Cash flow from financing activities   | -112    | -144    |
| Cash and cash equivalents as at Dec 31 of the previous year                       | 175     | 119     |
| Cash flow from operating activities   | 97      | 198     |
| Cash flow from investing activities   | -29     | -38     |
| Cash flow from financing activities   | -112    | - 144   |
| Effect of currency translations   | 1       | -!      |
| Cash and cash equivalents at the end of the period                                | 132     | 130     |

<sup>&</sup>lt;sup>1</sup> Remaining other liabilities relate to advance payments received and liabilities from customer discounts.

<sup>&</sup>lt;sup>2</sup> Free cash flow before cash paid for acquisitions and before cash acquired through acquisitions.

2 Half-year financial statements

## **Statement of changes in equity**

| in € million                         | Subscribed<br>capital | Capital reserves | Equity capital generated in the Group | Currency<br>translation <sup>1</sup> | Shareholders'<br>equity of<br>FUCHS SE | Non-controlling interests | Total equity |
|--------------------------------------|-----------------------|------------------|---------------------------------------|--------------------------------------|--|---------------------------|--------------|
| As at December 31, 2022              | 139                   | 97               | 1,628                                 | -26                                  | 1,838                                  | 3                         | 1,841        |
| Dividend payments                    |                       |                  | -144                                  |                                      | -144                                   | 0                         | -144         |
| Earnings after tax H1 2023           |                       |                  | 141                                   |                                      | 141                                    | 0                         | 141          |
| Share buy-back                       |                       |                  | -57                                   |                                      | -57                                    |                           | -57          |
| Change in other comprehensive income |                       |                  | 0²                                    | -40                                  | -40                                    | 0                         | -40          |
| As at June 30, 2023                  | 139                   | 97               | 1,568                                 | -66                                  | 1,738                                  | 3                         | 1,741        |
| As at December 31, 2023              | 139                   | 97               | 1,637                                 | -73                                  | 1,800                                  | 4                         | 1,804        |
| Dividend payments                    |                       |                  | -146                                  |                                      | - 146                                  | -1                        | -147         |
| Earnings after tax H1 2024           |                       |                  | 155                                   |                                      | 155                                    | 0                         | 155          |
| Share buy-back                       |                       |                  | -67                                   |                                      | -67                                    |                           | -67          |
| Change in other comprehensive income |                       |                  | 02                                    | 17                                   | 17                                     | 0                         | 17           |
| As at June 30, 2024                  | 139                   | 97               | 1,579                                 | -56                                  | 1,759                                  | 3                         | 1,762        |

<sup>&</sup>lt;sup>1</sup> Income and expenses recognized in equity of shareholders of FUCHS SE.

<sup>&</sup>lt;sup>2</sup> Amounts of other comprehensive income that will not be reclassified to profit or loss in future periods consist of remeasurements of defined benefit pension provisions. These amounts are included in the equity capital generated in the Group.

2 Half-year financial statements

## **Segments**

| in € million   | EMEA  | Asia-Pacific | North and<br>South America | Holding/<br>consolidation | FUCHS Group |
|--|-------|--------------|----------------------------|---------------------------|-------------|
| H1 2024  |       |              |                            |                           |             |
| Sales revenues by company location                       | 1,027 | 485          | 341                        | -89                       | 1,764       |
| EBIT before income from companies consolidated at equity | 109   | 55           | 47                         | 4                         | 215         |
| in % of sales  | 10.6% | 11.3%        | 13.8%                      | _                         | 12.2%       |
| Income from companies consolidated at equity             | 3     | _            | _                          | _                         | 3           |
| Segment earnings (EBIT)                                  | 112   | 55           | 47                         | 4                         | 218         |
| Investments  | 12    | 4            |                            | 0                         | 21          |
| Number of employees as at June 301                       | 4,022 | 1,089        | 1,162                      | 154                       | 6,427       |

| in € million   | EMEA_ | Asia-Pacific | North and<br>South America | Holding/<br>consolidation | FUCHS Group |
|--|-------|--------------|----------------------------|---------------------------|-------------|
| Н1 2023  |       |              |                            |                           |             |
| Sales revenues by company location                       | 1,067 | 491          | 352                        | -88                       | 1,822       |
| EBIT before income from companies consolidated at equity | 95    | 52           | 39                         | 10                        | 196         |
| in % of sales  | 8.9%  | 10.6%        | 11.1%                      | _                         | 10.8%       |
| Income from companies consolidated at equity             | 4     | -            | _                          | _                         | 4           |
| Segment earnings (EBIT)                                  | 99    | 52           | 39                         | 10                        | 200         |
| Investments  | 10    | 9            | 11                         | 1                         | 31          |
| Number of employees as at June 301                       | 3,881 | 1,030        | 1,106                      | 150                       | 6,167       |

<sup>&</sup>lt;sup>1</sup> Including trainees.

## 2.2 Notes to the consolidated financial statements

The half-year financial statements of FUCHS SE, Mannheim, are prepared in accordance with the principles of the International Financial Reporting Standards (IFRS). They take account of the standards and interpretations of the International Accounting Standards Board (IASB), London, applicable at the end of the reporting period, as adopted by the EU. The half-year financial statements were prepared in accordance with the rules of International Accounting Standard 34 (IAS 34) in condensed form. The accounting policies and calculation methods applied remained unchanged from the consolidated financial statements for 2023 – except for the following details. We therefore refer to the notes to the consolidated financial statements made there.

The half-year financial statements and the half-year management report were not subject to examination by the auditor.

#### **Application of new accounting standards**

The accounting standards relevant to the FUCHS Group that are mandatory for the first time as of the financial year 2024 have no effect on the FUCHS Group's net assets, financial position and results of operations.

According to the current state of analysis regarding the impact of the global minimum taxation regulations on the companies of the FUCHS Group, only a small number of foreign group companies are affected, which also only report small earnings that could be subject to the minimum taxation. As a result, the application of the Pillar Two

regulations for the first half of 2024 have no impact on the Group's tax rate or the net assets, financial position and results of operations of the FUCHS Group.

#### Changes in the scope of consolidation

There were no changes in the scope of consolidation in the first half of 2024.

#### Significant discretionary decisions, estimates and assumptions

Our general statements made in the notes to the consolidated financial statements as of December 31, 2023 continue to apply unchanged, according to which the preparation of the consolidated financial statements requires discretionary decisions to be applied for some items regarding the accounting and valuation methods which affect the recognition and valuations in the balance sheet and income statement. The estimates and assumptions are based on experience values, the current level of knowledge, information currently available, as well as other factors which the Executive Board deems to be applicable under the respective circumstances. Due to the currently unforeseeable global consequences of geopolitical tensions and economic uncertainties, including the war in Ukraine, ongoing high inflation, and elevated interest rates, estimates and discretionary decisions are subject to increased uncertainty. The amounts that actually arise may differ from the estimates and judgments.

In the first half of 2024, the two FUCHS companies, FUCHS Ukraine and FUCHS Russia, together generated approximately 2% of the Group's sales revenues and less than 2% of the Group's earnings. Consequently, the direct impact of the war in Ukraine and the sanctions against Russia on the Group's operating result is low. Additionally, both companies are continuing their business operations as much as possible, adapting to the changed conditions and complying with all existing sanctions. However, the continued tightening of sanctions and the difficult economic situation are affecting the operational business of our Russian company. The impairment test of significant assets at both companies, in particular property, plant and equipment at our Russian company, based on probabilityweighted scenarios of cash flow projections, did not indicate any need for impairment as of June 30, 2024.

For the first half of 2024, there were no actuarial losses or gains from defined benefit pension commitments and similar obligations due to the unchanged actuarial assumptions in the calculation of provisions for pensions.

2 Half-year financial statements

#### Sales revenues

Sales revenue can be broken down by product group and geographic region as follows:

#### Sales revenues by product group

|                                       |                 | EMEA | Asi             | ia-Pacific |                 | orth and<br>America | FUCI            | HS Group |
|---------------------------------------|-----------------|------|-----------------|------------|-----------------|---------------------|-----------------|----------|
| H1 2024                               | in<br>€ million | in % | in<br>€ million | in %       | in<br>€ million | in %                | in<br>€ million | in %     |
| Automotive lubricants                 | 474             | 50   | 267             | 55         | 50              | 15                  | 791             | 45       |
| Industrial lubricants and specialties | 437             | 46   | 213             | 44         | 267             | 81                  | 917             | 52       |
| Other products                        | 38              | 4    | 5               | 1          | 13              | 4                   | 56              | 3        |
|                                       | 949             | 100  | 485             | 100        | 330             | 100                 | 1,764           | 100      |

|                                       |                 | EMEA | North and Asia-Pacific South America FUCHS G |      |                 |      | HS Group        |      |
|---------------------------------------|-----------------|------|--|------|-----------------|------|-----------------|------|
| H1 2023                               | in<br>€ million | in % | in<br>€ million                              | in % | in<br>€ million | in % | in<br>€ million | in % |
| Automotive lubricants                 | 474             | 48   | 265  | 54   | 55              | 16   | 794             | 44   |
| Industrial lubricants and specialties | 474             | 48   | 221  | 45   | 279             | 81   | 974             | 53   |
| Other products                        | 39              | 4    | 5  | 1    | 10              | 3    | 54              | 3    |
|                                       | 987             | 100  | 491  | 100  | 344             | 100  | 1,822           | 100  |

The category automotive lubricants particularly includes engine oils, gear oils and shock-absorber fluids. The industrial lubricants and specialties product group mainly comprises metalworking fluids, corrosion preventatives, hydraulic and gear oils, greases, and other specialties.

#### Other operating income and expenses

Other operating income and expenses include the following items:

| in € million                                       | H1 2024 | H1 2023 |
|--|---------|---------|
| Book profit from disposal of assets                | 0       | 3       |
| Balance of exchange gains/losses                   | -1      | -2      |
| (Net) write-downs of receivables                   | -3      | -2      |
| Impairment losses on property, plant and equipment | 0       | -4      |
| Other balances                                     | 2       | 1       |
| Other operating income and expenses                | -2      | -4      |

#### Financial result

The financial result includes the following items:

| in € million                                       | H1 2024 | H1 2023 |
|--|---------|---------|
| Other interest and similar income                  | 1       | 0       |
| Interest and similar expenses (excluding pensions) | -3      | -6      |
| Net interest expenses from defined pension plans   | 0       | 0       |
| Interest expense from leases                       | 0       | 0       |
| Financial result                                   | -2      | -6      |

The net interest expenses from defined pension plans are the balance of

- interest expenses from the interest accrued on pension obligations of €2 million (2)
- interest income from the return on plan assets of €2 million (2).

#### Income taxes

Income taxes break down as follows:

| in € million                      | H1 2024 | H1 2023 |
|-----------------------------------|---------|---------|
| Germany                           | -25     | -23     |
| International                     | -36     | -30     |
| Income taxes                      | -61     | -53     |
| Adjusted rate of taxation (in %)1 | 29      | 28      |

<sup>&</sup>lt;sup>1</sup> The reported tax expense relative to earnings before tax (EBT) adjusted by the income from companies consolidated at equity.

#### **Appropriation of profits**

In accordance with the resolution of the Annual General Meeting on May 8, 2024, FUCHS SE will use the unappropriated profit (HGB) of €147,044,311.13 reported in the balance sheet as at December 31, 2023 as follows:

| in€   |                |
|---|----------------|
| Distribution of a dividend in the amount of €1.10 per ordinary share entitled to a dividend | 72,463,968.50  |
| Distribution of a dividend in the amount of €1.11 per preference share entitled to a        |                |
| dividend  | 73,180,022.28  |
| Transfer to the retained earnings   | 1,400,320.35   |
| Unappropriated profit   | 147,044,311.13 |
|   |                |

The appropriation of profits takes into account the 3,623,665 ordinary shares and the 3,572,052 preference shares held by the company as of the date of the Annual General Meeting (May 8, 2024) which are not eligible for dividends according to Section 71b of the German Stock Corporation Act (AktG).

#### Repurchase of ordinary and preference shares

On December 7, 2023, the Executive Board of FUCHS SE resolved, with the approval of the Supervisory Board, to expand and extend the current share buyback program with regard to ordinary shares and preference shares of the company, which was announced on June 21, 2022 by ad hoc announcement and initiated on June 27, 2022. For this purpose, the company makes use of the authorization granted by the Annual General Meeting on May 5, 2020 to acquire own shares pursuant to Section 71 (1) no. 8 German Stock Corporation Act (AktG).

In total, the expanded and extended share buyback program thus comprises the acquisition of up to 8,000,000 shares, of which up to 4,000,000 ordinary shares and up to 4,000,000 preference shares in the company at a total purchase price (excluding incidental acquisition costs) of up to a maximum of €280 million in the period from June 27, 2022 to September 30, 2024 at the latest.

The company will withdraw the acquired own shares.

The share buyback and the planned cancellation of the acquired shares have the effect of reducing the number of ordinary and preference shares outstanding. In addition, the capital structure of FUCHS SE is improving.

In the first half of 2024, the company repurchased a total of 1,766,507 (H1 2023: 1,686,420) of its own shares. A total of 905,253 (H1 2023: 765,940) ordinary shares were repurchased with a total value of €31.1 million (23.4), at an average price per share of €34.37 (30.52). Additionally, 861,254 (H1 2023: 920,480) preference shares were repurchased with a total value of €36.4 million (33.3), at an average price per share of €42.29 (36.16).

During the period from June 27, 2022 to June 30, 2024, the company has repurchased a total of 7,694,824 shares of its own. A total of 3,879,553 ordinary shares were repurchased with a total value of €114.6 million (average price per share €29.54), and 3,815,271 preference shares were repurchased with a total value of €136.6 million (average price per share €35.80).

As of June 30, 2024, the repurchases account for 5.536% (December 31, 2023: 4.265%) of the company's share capital. Own shares have not been withdrawn at the reporting date. The total amount of €251.2 million spent, including transaction costs, has been deducted from total equity and the acquired shares are no longer included in the calculation of earnings per share in accordance with the regulations of IAS 33.20.

The number of outstanding shares is therefore:

| Number of outstanding shares            | June 30,<br>2024 | Dec 31,<br>2023 |
|---|------------------|-----------------|
| 69,500,000 ordinary shares (at €1.00)   | 69,500,000       | 69,500,000      |
| Ordinary share buybacks                 | -3,879,553       | -2,974,300      |
| 69,500,000 preference shares (at €1.00) | 69,500,000       | 69,500,000      |
| Preference share buybacks               | -3,815,271       | -2,954,017      |
| Total                                   | 131,305,176      | 133,071,683     |

#### Earnings per share

|  | H1 2024    | H1 2023    |
|--|------------|------------|
| Profit attributable to shareholders of FUCHS SE in € million | 155        | 141        |
| Earnings per ordinary share                                  |            |            |
| Earnings per share in €                                      | 1.17       | 1.03       |
| Weighted average number of ordinary shares                   | 66,058,769 | 67,827,473 |
| Earnings per preference share                                |            |            |
| Earnings per share in €                                      | 1.18       | 1.04       |
| Weighted average number of preference shares                 | 66,080,894 | 67,961,728 |

# Contingent liabilities and other financial obligations

Contractual obligations for the acquisition of property, plant and equipment amount to around €20 million as at June 30, 2024 (€16 million as at December 31, 2023). These mainly relate to our companies in Germany, China and South Africa. Besides this, there were no significant changes as compared to the contingent liabilities described and disclosed in the 2023 Annual Report.

#### **Financial instruments**

The FUCHS Group's financial assets and financial liabilities measured at fair value through profit and loss consist of contingent consideration from company acquisitions and forward currency transactions, which are used to hedge foreign currency receivables and liabilities. The valuation of forward currency contracts is based on generally recognized valuation models using current market data. As of June 30, 2024, the forward currency contracts show positive fair values of €0 million (December 31, 2023: 0), which are reported under current other assets, and negative fair values of €2 million (December 31, 2023: 2), which are reported under current other liabilities. As of June 30, 2024 and December 31, 2023, there are no contingent considerations from company acquisitions.

Non-current financial liabilities break down as follows:

| in € million                      | June 30,<br>2024 | Dec 31,<br>2023 |
|-----------------------------------|------------------|-----------------|
| Financial liabilities to banks    | 7                | 7               |
| Financial liabilities from leases | 24               | 21              |
| Non-current financial liabilities | 31               | 28              |

Current financial liabilities break down as follows:

| in € million                      | June 30,<br>2024 | Dec 31,<br>2023 |
|-----------------------------------|------------------|-----------------|
| Financial liabilities to banks    | 133              | 26              |
| Financial liabilities from leases | 10               | 9               |
| Current financial liabilities     | 143              | 35              |

#### **Relationships with related parties**

The FUCHS Group has trade receivables of €7 million (December 31, 2023: 10), other receivables of €1 million (December 31, 2023: 2) and other liabilities of €0 million (December 31, 2023: 0) from companies consolidated at equity. The non-consolidated portion of sales revenues from deliveries of goods to companies consolidated at equity was €17 million (22) in the first half of 2024. The corresponding portion of other operating income was €0 million (1) in the reporting period.

#### **Exchange rate development**

The exchange rates with a significant impact on the consolidated financial statements moved against the euro as follows:

#### Closing rate

| €1                    | June 30,<br>2024 | Dec 31, 2023 |
|-----------------------|------------------|--------------|
| US dollar             | 1.071            | 1.105        |
| British pound         | 0.846            | 0.869        |
| Chinese renminbi yuan | 7.775            | 7.851        |
| Australian dollar     | 1.608            | 1.626        |
| South African rand    | 19.497           | 20.348       |
| Polish zloty          | 4.309            | 4.340        |
| Brazilian real        | 5.892            | 5.362        |
| Argentinean peso      | 976.417          | 891.930      |
| Russian ruble         | 91.857           | 98.596       |
| South Korean won      | 1,474.860        | 1,433.660    |
| Swedish krona         | 11.360           | 11.096       |
| Turkish lira          | 35.187           | 32.653       |

#### Average share rate

| €1                    | H1 2024   | H1 2023   |
|-----------------------|-----------|-----------|
| US dollar             | 1.081     | 1.081     |
| British pound         | 0.855     | 0.877     |
| Chinese renminbi yuan | 7.801     | 7.489     |
| Australian dollar     | 1.642     | 1.600     |
| South African rand    | 20.247    | 19.676    |
| Polish zloty          | 4.317     | 4.627     |
| Brazilian real        | 5.494     | 5.484     |
| Argentinean peso      | 929.886   | 229.646   |
| Russian ruble         | 98.175    | 83.628    |
| South Korean won      | 1,460.490 | 1,401.630 |
| Swedish krona         | 11.391    | 11.332    |
| Turkish lira          | 34.255    | 21.542    |

#### **Events after the reporting period**

With the effect from July 26, 2024, the FUCHS Group took over the shares in the LUBCON Group. The LUBCON Group comprises 13 operating companies and five production sites in Germany, Poland, on the Philippines, in India and the USA. The company's high-quality products are used in various industries, including rail, rolling bearings, paper, textiles, food, pharmaceuticals, and wind energy. The LUBCON Group employs 211 people, including 180 in the EMEA region, 20 in the Asia-Pacific region and 11 in the region North and South America. In the 2023 financial year, the company generated sales revenues of around €40 million.

Effective July 1, 2024, the FUCHS Group has acquired a future-oriented strategic business in the field of electrification in the USA. In the 2023 financial year, sales of €4 million were generated and 2 employees were taken on there

Mannheim, July 30, 2024

FUCHS SE
The Executive Board

The financial impact of the two acquisitions is not reflected in the Half-year Financial Statements as of June 30, 2024. Assets and liabilities, as well as income and expenses, are included in the consolidated financial statements at the time control is obtained. The accounting treatment for the two business acquisitions is not yet complete. In particular, the fair values of the acquired assets and liabilities are not yet available.

In July 2024, FUCHS SE acquired the remaining shares in the subsidiary FUCHS AUSTRIA SCHMIERSTOFFE GMBH, Thalgau, Austria, thereby increasing its shareholding from 70% to 100%. It is therefore an acquisition of noncontrolling interests, which is treated as a transaction between shareholders and recorded directly in equity.



#### Responsibility statement

## **Responsibility statement**

To the best of our knowledge we declare that, in accordance with the applicable reporting principles for half-year financial reporting, the half-year financial statements give a true and fair view of the net assets, liabilities, financial position and resulits of operations of the FUCHS Group, and the half-year management report includes a fair review

of the development and performance of the business and the position of the FUCHS Group, together with a description of the principal opportunities and risks associated with the expected development of the FUCHS Group for the remaining months of the financial year.

Mannheim, July 30, 2024

FUCHS SE
The Executive Board

S. Fuchs

Dr. T. Reister

I. Adelt

Dr. S. Heiner

Dr. R. Rheinboldt

## Financial calendar

#### Dates 2024/2025

| October 30, 2024 | Quarterly Statement as of September 30, 2024 |
|------------------|--|
| March 21, 2025   | Annual Report 2024                           |

The financial calendar is updated regularly. You can find the latest dates on the webpage at

→ 

www.fuchs.com/financial-calendar

#### **Note regarding the Half-year Financial Report**

In case of deviations between this English translation and the original German version of this Half-year Financial Report, the original German version takes precedence.

#### Note on rounding

Due to rounding, numbers presented in this Half-year Financial Report may not add up precisely to totals provided, and percentages stated may not precisely reflect the absolute figures to which they refer.

#### Disclaimer

This Half-year Financial Report contains statements about future developments that are based on assumptions and estimates by the management of FUCHS SE. Statements about future developments are all statements that do not refer to historical facts and events and contain such forward-looking formulations as "believes," "estimates,"

"assumes," "expects," "anticipates," "forecasts," "intends," "could," "will," "should," or similar formulations. Even if the management is of the opinion that these assumptions and estimates are accurate, future actual developments and future actual results may differ significantly from these assumptions and estimates due to a variety of factors. These factors can, for example, include changes in the overall economic climate, changes in procurement prices, changes to exchange rates and interest rates, and changes within the lubricants industry. FUCHS SE provides no guarantee that future developments and the results actually achieved in the future will match the assumptions and estimates set out in this Half-year Financial Report and assumes no liability for such. We do not assume any obligation to update the future-oriented statements made in this Half-year Financial Report.

## **Contact and imprint**

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